

LETTER 98

February 22<sup>nd</sup> 1910

James Hurll & Co. Ltd.,  
20 Loftus Street,  
Sydney.

Dear Sirs,

Yours to hand of the 15<sup>th</sup>. I am willing to wait a reasonable time say a week to a fortnight if there is any prospect of coming to some definite understanding, but surely it should not take so long to close with the offer I made, as in a Monetary sense I can do better than that here, but I expect large future business with you. The sooner an arrangement is come to the better as we can then bring it before the Railway people in Sydney and get to work in a proper way, you must realize that I cannot do much in this way in Sydney till matters are fixed up. If it is a question of the Patent not being out, the purchase amount can be paid to the Manager of the Bank of N.S.W. here to be held till the Patent is handed over to you, then you are safe in case it is not granted, otherwise I should hold your cheque to be returned were the Patent not granted.

I am getting advertising matter ready and am only holding it till the Coy is settled to be mentioned on it.

As I told you in my last we expect any day the confirmation of the rebate of 5% when I have about (£400) Four hundred pounds worth of work to start on. The Fire Superintendent has put two more contracts in my way with large clothing firms which shows his faith in the appliance.

Awaiting your definite answer,

I am,

Yours faithfully,  
*Alf Geo Jackson*