

LETTER 75

14<sup>th</sup>. November 1907

Edgar Park, Esq.  
31 Nassau Street,  
New York.

Dear Sir,

Yours of the 24<sup>th</sup> September to hand. As you say I not only took out the patent, but especially gave a big lot of time, and work to the multiple drawer device to work in connection with the Union machine, expecting to thereby make sales of your machine which we could not, owing to the absence of the multiple drawer system feeling sure that if we sent an order for a number of such machines you would at any rate then allow me some royalty or purchase the patent for a reasonable sum, according to the number of machines we ordered., I may say that the machine I set up with four drawers, as per the Photograph sent you, pleased our customers so much that we obtained orders for half a dozen machines at once, where we could not place them before, but the common trouble of the handle jamming, and the total-adder going wrong in the Union machine completely prevented us pushing the machines at all, and thus my time and work was thrown away.

The method of opening the drawers by first pressing the salemans key corresponding with the drawer required and then the operating key was splendidly adapted for my electrical system, and I am sure if you could have seen the machine out working you would agree it would equal anything the National people could put out, and being so much cheaper than mechanically operated drawers was bound to sell. I use a special form of catch which will not allow the drawer to be pulled out, with whatever force is used, until the release by the electric current, four dry cells being all that would be required for any number of drawers. In the event of your purchasing the patent I would send a sample of this clutch, and also a model of key frame to show method of attaching contacts to keys which would save your mechanics time by enabling them to start where I left off if further improvements were needed.

I think on reviewing the matter you will see that the amount you offer £20, which does not cover the total charges here for Patent fees in your country would hardly be a fair amount for me to accept seeing that the wages, making of the multiple drawers, and experimenting generally on this has run to nearer £200 without as yet any prospect of return till we take up another machine to adapt to it. Of course if you do not anticipate using the device at all, it cannot be worth more to you, and I feel I would like to try a asle elsewhere.

Thanking you for your offer and hoping that I still may be of use to you.

I am, yours etc  
Alf Geo Jackson