

LETTER 74

18<sup>th</sup> October 1907

Dear Dewar,

Yours of the 8<sup>th</sup> and 9<sup>th</sup> to hand also cheque received from your Brother.

Re Register. I did not write re this before as I expected you might have more information in your letter to hand yesterday and then I would know whether the drawers could be used in conjunction with your machine. We could not send a complete Register fitted up and it would be inadvisable to send drawers only as you might not have sufficient knowledge to attach them to their machine in the most suitable way and also their machine may not have multiple initial keys. Could you not obtain a pamphlet or description of their machine.

WINDOW BALANCE. Knox has been here the last week and is again trying to buy the others out they have now offered to sell out if they each (3) receive £250/-/- and their overdraft is paid off in the bank amounting to three quarters of £1100/-/-. Knox reckoned he had a cheque from a Sydney man to buy them out to this amount but when they came down in price to meet him he would not come to this scratch and the thing is still in abeyance. Of course you can understand it was a lively meeting. Knox says he has patented an improvement to the Window Balance and it will do no end of things. I have not actually seen it but next mail will try and send you particulars and drawings. He is using this as a bait to depreciate the value of the old balance as he says he can do all and more than it will at much less price and without the same trouble of fixing. From what I know of it as yet there is little in it but it does for bluff.

WILSON. Saw him today and told him what you say. He has decided not to obtain any malleable castings as the cost is too much. As to Royalty he seems afraid a record

could not be kept of number made so that a license would be better. I think you could arrange it on decent terms and he would leave it in my hands to accept what you propose. He said he would write you.

CLOCKS. I am wiring you today to take the Clocks at £7/10/- if you cannot do better. I consider it is too much to pay but it is no use risking harm to your business through his influence and the matter will be done with. I suppose in taking them over you will pay us the balance of their value. Pleased to hear you fixed up the Controller before hearing from me as it will give you more confidence but would liked to have known what the trouble was so that we could look out for it next time.

You were well within the mark allowing only £20/-/-. You could go to £50/-/- less easily for 4 ft 6" dials instead of 6 ft 6" I presume that the bells are smaller in proportion. If they come down to 4ft we can supply the dials with just the Synchronome movement like the Exhibition Clock with glass face and do away with the Turret movement and winding up but of course we could then not give the striking, the price of these are in the list.

It would be difficult to say how long your Son would require to get into the work but I should think three months would be ample for him to get a good grasp of the work and experience of faults that might occur and how to remedy them.

Heard nothing more about the Muto. Deal. Have good prospects of two fair clock installations in Sydney shortly.

Yours faithfully,

Alf Geo Jackson