

17<sup>th</sup> May 1905

LETTER 58  
Union Computing Machine Company  
New York U.S.A.

Dear Sirs,

The Cash Register has arrived safely, we have examined the machine and think it ought to sell well. This machine we find has no % key which would absolutely essential to most businesses here, but the farthing would never be required in these States. I suppose there would be no difficulty in having this included on the key board. We think also that the salesman initial should be printed on the tape with the Rc. a/c Pd. Out & Charge although if this increased the price of the machine considerably it could be dispensed with. We note on your list that one type of machine which gives out a ticket does not print on the detail strip as well. Is this so with all this style of machines?

I mention these points more because our clients ask us these questions and you could go into the matter with Mr. Knox. We might also ask whether you fit Customer Counters on the machines as well as Multiple drawers, these latter at the present time are selling well.

We understand that Mr. Knox is calling on you again to make arrangements as regards payment of consignment in the event of our taking up this agency, and he will no doubt bring full information as to your various styles and if we had illustrations of each it would be advisable.

Yours etc.