

LETTER 48

Oct 1st, 1904

PRIVATE.

A. Hanson Esq
33 York St,
SYDNEY.

Dear Sir,

I have seen your letter of the 29th sent to the Synchronome Coy, and whilst deeply regretting your not securing the agency for N.S.W. I consider you are yourself much to blame for this, and I did my utmost for you in the matter.

As far as I know you did not accept the agency at all but accepted the sample clocks and controller for the Railway Dept, to test whether you would take it up or not and I emphatically deny ever having closed the agency with you, as you state in this letter, not having the power to do so as I said whilst in Sydney.

You so repeatedly expressed diffidence at incurring a little expense that I had come to the conclusion that you did not care much about the agency and our Directors thought the same, and I had felt somewhat hurt at your action after my own personal expense in going to Sydney chiefly to see you about it last November.

It has been a surprise to me, for you to re-iterate about the great expense that you would have and had incurred, as your man was on other business. So far as I have seen no letter has yet been received by the Directors of the Synchronome Coy, from you to the effect that you were even satisfied with the system and that you considered the Agency worth taking up.

Whilst you were hesitating the Directors were interviewed by Mr Stewart who offered to take it up at once, without any request as to giving him sets of clocks for trial free of charge.

Personally I again express my great regret that the agency is not in your hands and that you did not see your way clear to accept it, on my personal recommendation, but so far as having claim to the rights or for compensation I do not see it, as you are yourself in fault.

Yours faithfully,
Alf Geo Jackson