

LETTER 27

June 18<sup>th</sup>, 1904

PRIVATE

F. Hope-Jones Esq  
Synchronome Coy, LONDON.

Dear Sir,

Your letters of the 5th May arrived but unfortunately after reading them through once, I placed them away for safety and have not been able to find them since, the instructions re controllers, your general letter to me and the private letter disappeared and I have been very much put out about it. If you will forward copy of instructions and general letter I should feel much obliged to you. Re your private letter to me, I quite understand your feelings on the matter and in just mentioning, that when I spoke of my "claim" on you it was quite in a different sense to what you seem to have taken it, as I said I looked at it more as a "present" to us for the work done, anyhow we will consider it done with, and I hope left good feeling on both sides.

Unfortunately I have not been able to come to any definite understanding with the Syndicate here, once Mr Knox is returned I hope to come to some agreement as to my share in the business and your letters to me re this I hope will assist in this settlement, so far they have been very unsatisfactory and from the start to now I have not got 1/- out of the whole thing, although I have had the brunt of the work. I have obtained some good orders here which I intend getting something out of, 4 six feet dials in Towers and 5 dials for Town Hall, all these wheels and movements I have had to make patterns and cut wheels for which entailed a lot of work; 8 dials & controller for freezing works at Gladstone, 4ft dial and 1 12" for large grocer and 12 dials and controller for Newspaper Coy, Controller and 4 dials as a start for Telephone Dept here, this practically takes every controller we have except the small ones and as we want goods to go to Sydney and Melbourne, it will be impossible to do any business there without we are sure of obtaining supplies quickly.

You will notice Mr Knox ordered the clockwork parts of the controllers separate from the factories, would you not undertake to send the magnets and armatures for the different sizes also separate, at a price, through Allison & Co this would save the excessive duty we have to pay or you could really be able to make cheaper in a larger quantity than you use yourselves and still get the profit you require on the making. otherwise I shall have to make parts here and we have sent out all the patterns it will give me excessive trouble, there again could you give me any points re the pendulums which I believe you make yourselves, I notice in the latter seconds beat the pendulum weight is much less than the second one sent. The trouble I have always foreseen re the agreement with you as to getting the parts from the different makers, has been the parts you supplied which would have to be made by someone, if you did not care to supply but I am satisfied of this that we shall have to ???? paying the duty on the 100% you charge for handling, as well as on the goods themselves if we wish to make a decent profit.

I was pleased to know you had advanced in making the "Racing Time Recorder" I have had numerous enquiries and have practically on order a dozen. One good client was quite offended because we had it illustrated and could not quote a reasonable price, we

hope to receive quotations and sample as soon as possible. The two controllers per post have not yet come to hand but I hope those cabled for will be on their way here.

Re your letter of 1st May to Messrs Knox & Coy I note you are forwarding these pendulum movements in about a fortnight, and I hope when we start working south to still further increase your business, if you wish it, as we shall be sending large orders.

Re the Bundy we received your cable for quotations and obtained order for one so as cabled accordingly. I think it would be better for us to make the ??? here as they would not cost more than ??? ???? and duty.

Re the large magnets sent I had noticed there was a difference in these and note with each one but the two coils in more than half of each had different ??? and were different resistance, as if two ????? of wire had been used in the lot of coils. and then they had not been kept together, we ??? that you find any advantage in having different resistance in the two coils of the magnets.

In early letters I asked you about the use of split poles for the large movements but we have not received any.

We shall probably be making a chiming gear to work with the Town Hall Clock we are now making of course driven by weight, could you give me any particulars to be in readiness, this I should think could be a simple matter to release with a contact every quarter hour.

Yours faithfully,  
*Alf Geo Jackson*